

*Your partners*  
in property



**AGRIBUSINESS**

# *Agribusiness*

Capability Statement



[knightfrank.com.au](https://knightfrank.com.au)



## AgriBusiness

“Australians have a **unique** sense of attachment to the land. It defines our history by telling the story of how we have strived and found abundance over generations. It shapes our future **prosperity** and ultimately defines us as a nation. Our Agribusiness team is proud to use their **love** and **knowledge** of the land to help our rural communities thrive.”

*Pat O’Driscoll,  
Partner, Head of Rockhampton*







## *Our Sales and Valuations Capabilities*



**Export**



**Cattle**



**Sheep**



**Horticulture**



**Cropping**



**Equine**



**Dairy**



**Forestry / Plantation**



**Viticulture**



**Aquaculture**

A deep affinity with, and understanding of, the local landscape is what our clients expect. Our Agribusiness team are true rural property partners who offer a uniquely local service and bring a love of the land and opportunity for growth to every decision made.

We live and work where our clients need us to be. Our first-hand rural experience, together with an in-depth knowledge of the property industry, enables us to provide new perspectives and sound guidance in times of global uncertainty and changing economic and environmental conditions.

The land presents a wealth of opportunity for those who know where and how to look. This is our specialty. Our thoughtful and considered advice helps to raise revenues and asset values of farms and rural businesses. We provide an all-encompassing service for landowners, farmers and rural businesses, including real estate strategy, advisory, valuation and transactional services.

Through a greater understanding and connection with our clients and the land where they live and work, we add greater value and ensure our clients are positioned to seize every opportunity and grow.

## About Knight Frank Australia



Our attitude  
is *different*,  
our approach  
is *visionary*.

**At Knight Frank Australia we achieve exceptional results for our clients through a combination of expertise, innovation, and a personalised approach.**

With a proven track record established over 125 years, we are part of a global powerhouse sharing the resources, knowledge and insights of a company spanning 384 offices and more than 16,000 individuals.

Our 1,000-strong Australian team apply their market knowledge and dedication giving our clients an edge across all commercial and residential property transactional and advisory services.

Our extensive Australian footprint offers an unrivalled network of property experts, each with an in-depth understanding of local market subtleties, from metro cities to regional and remote areas.

Fresh perspectives and innovative solutions are at the heart of what we do, and when combined with data intelligence and a deep contextual understanding we proactively spot and create opportunities so our clients can move forward with certainty.

**At Knight Frank Australia we're with our clients every step of the way. We achieve exceptional results, together.**

## Why Knight Frank Australia



# Unlocking opportunities, *together.*



**We have the distinct advantage of being privately-owned**

We can take a longer-term approach, invest in our client relationships and ultimately measure our success by our client's success.



**Our strategically positioned regional reach**

Our extensive Australian footprint offers an unrivalled network of property experts, each with an in-depth understanding of local market subtleties, from metro cities to regional and remote areas.



**We put our clients first so they can have a positive impact**

By understanding what matters most to our clients, we offer advice that's clear, considered and has positive impact.



**Our collective expertise enables our clients to go further**

Our collective expertise sparks a different type of conversation. One that highlights new perspectives, provides clarity and sound guidance that has been considered from all angles.



**Our innovative thinking and proactive approach ensures our clients are future-ready**

By combining data intelligence with deep contextual understanding, we spot and create opportunities for our clients.

# Locally expert, *globally* connected.



## Gateway Cities

We have identified 12 “gateway cities” that represent locations where we believe Knight Frank can make the greatest impact across our group.



United Kingdom

Europe

Asia Pacific

The Middle East

Africa



London  
Paris  
Berlin

Dubai  
Mumbai

Shanghai  
Hong Kong

Nairobi

Singapore

Sydney

## Our Locations.



*Knight Frank Australia acknowledges the Traditional Owners of the land where we work and live. We pay our respects to Elders past, present and emerging. We celebrate the stories, culture and traditions of Aboriginal and Torres Strait Islander Elders of all communities who also work and live on this land.*

## Our Services.

### Commercial

#### Sales, Acquisitions & Investments

Office, Retail, Industrial, Development Sites, Hotels & Hospitality, Health, Agribusiness

#### Leasing

Office, Retail, Industrial

#### Asset Management Services

Asset Management Advisory, Sustainability Consulting, Property Management, Flexible Working Operations, Retail & Centre Management, Property Accounting, Facilities Management, Facilities Response Centre

#### Professional Services

Research & Consultancy, Insolvency & Distressed Assets, Portfolio & Workplace Advisory

#### Occupier Services

Tenant Advisory, Industrial Tenant Advisory, Portfolio Management

#### Project Management & Development

Project Management, Development Monitoring

#### Building Consultancy

Technical Due Diligence, Make Good, Schedules of Condition, Capex, Repairs & Maintenance, Building Defects

#### Town Planning

Statutory Planning, Due Diligence, Strategic Planning, Development Feasibility Advice, Government Liaison, Client Representation

#### Valuation & Advisory

Advisory, Agribusiness, Childcare, Commercial Mortgage, Health & Aged Care, Hotels & Hospitality, Industrial, Infrastructure, Marinas, Office, Retail, Residential Development, Student Accommodation

### Residential

#### Buying & Selling

Prestige Residential, Residential, Rural & Lifestyle Estates, Residential Development Sites

#### Project Marketing

New Homes, International Project Marketing

#### Property Management & Renting

Landlords, Tenants

#### Professional Services

Research & Consulting, Town Planning, Insolvency & Distressed Assets, Valuation & Advisory