



Agribusiness

Capability Statement

knightfrank.com.au

AgriBusiness

"Australians have a unique sense of attachment to the land. It defines our history by telling the story of how we have strived and found abundance over generations. It shapes our future prosperity and ultimately defines us as a nation. Our Agribusiness team is proud to use their love and knowledge of the land to help our rural communities thrive."

> Pat O'Driscoll, Partner, Head of Rockhampton





Our Sales and Valuations Capabilities



A deep affinity with, and understanding of, the local landscape is what our clients expect. Our Agribusiness team are true rural property partners who offer a uniquely local service and bring a love of the land and opportunity for growth to every decision made.

We live and work where our clients need us to be. Our first-hand rural experience, together with an in-depth knowledge of the property industry, enables us to provide new perspectives and sound guidance in times of global uncertainty and changing economic and environmental conditions.

The land presents a wealth of opportunity for those who know where and how to look. This is our specialty. Our thoughtful and considered advise helps to raise revenues and asset values of farms and rural businesses. We provide an all-encompassing service for landowners, farmers and rural businesses, including real estate strategy, advisory, valuation and transactional services.

Through a greater understanding and connection with our clients and the land where they live and work, we add greater value and ensure our clients are positioned to seize every opportunity and grow.

About Knight Frank Australia



Our attitude is *different*, our approach is *visionary*.

At Knight Frank Australia we achieve exceptional results for our clients through a combination of expertise, innovation, and a personalised approach.

With a proven track record established over 125 years, we are part of a global powerhouse sharing the resources, knowledge and insights of a company spanning 384 offices and more than 16,000 individuals.

Our 1,000-strong Australian team apply their market knowledge and dedication giving our clients an edge across all commercial and residential property transactional and advisory services.

Our extensive Australian footprint offers an unrivalled network of property experts, each with an in-depth understanding of local market subtleties, from metro cities to regional and remote areas.

Fresh perspectives and innovative solutions are at the heart of what we do, and when combined with data intelligence and a deep contextual understanding we proactively spot and create opportunities so our clients can move forward with certainty.

At Knight Frank Australia we're with our clients every step of the way. We achieve exceptional results, together.

Why Knight Frank Australia



Unlocking opportunities, together.



We have the distinct advantage of being privatelyowned

We can take a longer-term approach, invest in our client relationships and ultimately measure our success by our client's success.



Our strategically positioned regional reach

Our extensive Australian footprint offers an unrivalled network of property experts, each with an in-depth understanding of local market subtleties, from metro cities to regional and remote areas.



We put our clients first so they can have a positive impact

By understanding what matters most to our clients, we offer advice that's clear, considered and has positive impact.



Our collective expertise enables our clients to go further

Our collective expertise sparks a different type of conversation. One that highlights new perspectives, provides clarity and sound guidance that has been considered from all angles.

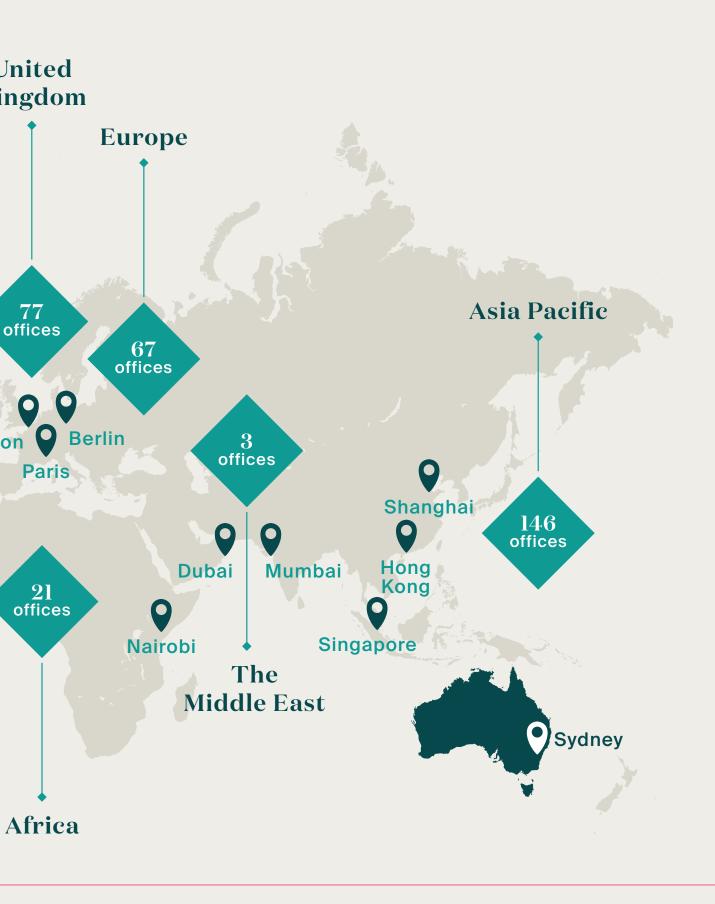


Our innovative thinking and proactive approach ensures our clients are future-ready

By combining data intelligence with deep contextual understanding, we spot and create opportunities for our clients.

Locally expert, globally connected.







Our Services.

Commercial

Sales, Acquisitions & Investments

Office, Retail, Industrial, Development Sites, Hotels & Hospitality, Health, Agribusiness

Leasing

Office, Retail, Industrial

Asset Management Services

Asset Management Advisory, Sustainability Consulting, Property Management, Flexible Working Operations, Retail & Centre Management, Property Accounting, Facilities Management, Facilities Response Centre

Professional Services

Research & Consultancy, Insolvency & Distressed Assets, Portfolio & Workplace Advisory

Occupier Services

Tenant Advisory, Industrial Tenant Advisory, Portfolio Management

Project Management & Development

Project Management, Development Monitoring

Building Consultancy

Technical Due Diligence, Make Good, Schedules of Condition, Capex, Repairs & Maintenance, Building Defects

Town Planning

Statutory Planning, Due Diligence, Strategic Planning, Development Feasibility Advice, Government Liaison, Client Representation

Valuation & Advisory

Advisory, Agribusiness, Childcare, Commercial Mortgage, Health & Aged Care, Hotels & Hospitality, Industrial, Infrastructure, Marinas, Office, Retail, Residential Development, Student Accommodation

Residential Buying & Selling

Prestige Residential, Residential, Rural & Lifestyle Estates, Residential Development Sites

Project Marketing

New Homes, International Project Marketing

Property Management & Renting

Landlords, Tenants

Professional Services

Research & Consulting, Town Planning, Insolvency & Distressed Assets, Valuation & Advisory

